

OUR EXPERIENCE

Leveraging 15 years of experience supporting organizations to enhance their future preparedness, we build customized solutions for our clients in strategy and innovation. We have worked with large and small firms, industry networks and associations from a variety of industries, including the digital world, information and communication technologies, mobility in various forms, energy, manufacturing, oil and gas, pulp and paper, financial services, and food and beverage.

In addition to offering a number of MBA and executive education programs we also provide hands-on trainings and coaching on the job.

NEW BUSINESS FIELD EXPLORATION

CHALLENGE

Exploring new business fields requires digging into many facets, all facing substantial uncertainty in the future. So do you struggle to explore new opportunities and business fields thoroughly, yet efficiently? Can you be sure that risks and chances are covered entirely?

THE SOLUTION FOR STAYING COMPETITIVE

Building Strategic Intelligence starts with information that needs to be filtered, interpreted, evaluated and integrated seamlessly into the firm's decision-making processes. Only then a company becomes agile enough to keep up with the rapid transformation and is enabled to react adequately to remain competitive.

To integrate a system that meets these needs, we found that four elements need to be managed: (1) organizational integration, processes and governance, (2) content and insights, (3) supporting tools for scale, flexibility and fostering collaborative work, and (4) transfer mechanism.

On the content dimension, we build on novel approaches in data gathering and analysis to provide you with insights into future changes. In addition, we work with you to ensure anchoring the evaluation of insights with your innovation and firm strategy.

Drawing on a proven methodology to interpret future change, we provide you with a customized foresight tool that permits you to detect change, link insights to internal knowledge, connect systematically with relevant stakeholders inside and outside your organization and take action ahead of competition.

WE LOOK FORWARD TO HEARING FROM YOU.

Contact us for more information.



Tobias Heger Managing and Founding Partner



Prof. Dr. René Rohrbeck Professor of Strategy at EDHEC Business School Founding Partner

■ CONTACT US AT

Email: theger@rohrbeckheger.com Phone: +49 30 220 123 34

WWW.ROHRBECKHEGER.COM

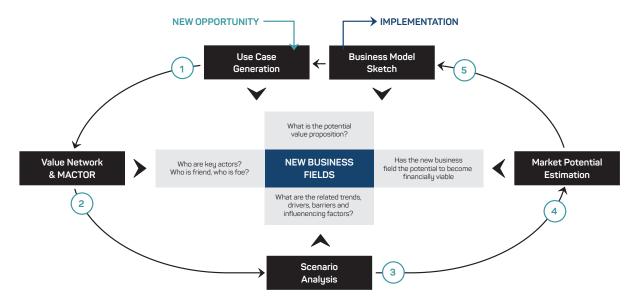


Figure 1: Combination of Strategic Foresight methods for new Business Field exploration.